

GENERAL SERVICES ADMINISTRATION

GSA *Advantage!*

...Working for the U.S. Government



AUTHORIZED FEDERAL SUPPLY SCHEDULE - 2008

SCHEDULE FOR TRANSLATION AND INTERPRETATION SERVICE

FEDERAL SUPPLY GROUP _____ 738
CLASS _____ 7382
CONTRACT NUMBER _____ GS-10F-0227K
CONTRACT PERIOD _____ 05/05/00 THROUGH 05/04/05 (with three (3) five (5) year renewal options)

CORPORATE PROFILE

AllWorld Language Consultants, Inc. (ALC) is a technical consulting firm that provides a vast array of professional and technical services such as translation, interpretation, desktop publishing, graphic design, video production, and general business consulting in a myriad of languages.

ALC was established in 1994 and is currently managed by a multilingual group with more than three decades of experience in the field. Dun & Bradstreet rank the company as one of the best in the industry. Beyond its multicultural management team, ALC's success pivots on the fact that the company is supported by a roster of more than 1500 certified and accredited linguists with expertise in a variety of fields ranging from general to highly technical, as well as a professional staff capable of satisfying the most demanding requirements.

ALC has earned the trust of the U.S. Government and the private industry alike by offering clients accuracy, reliability, and cost-effectiveness, with the advantage of being a single source for all their language needs. The company further guarantees expeditiousness in contracting through its participation in the SBA's 8(a) program as well as the GSA Schedule.

As we enter the new century, and our nations get closer to global understanding, ALC continues to expand and venture into more efficient and cost effective means of providing foreign language and technical support. This is the company's way of living up to its motto, "because in today's world...there should be no barriers.

CUSTOMER INFORMATION

- 1A Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers _____ 382-1 · 382-2 · 382-3 · 382-99
- 1B Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract _____ 382-1 · 382-2 · 382-3 · 382-99
- 2 Maximum Order _____ \$1,000,000.00
- 3 Minimum Order _____ \$100.00
- 4 Geographic Coverage (Delivery Area) _____ Nationwide and Globally
- 5 Point(s) of Production (City, County, and State or Foreign Country) _____ AllWorld Language Consultants, Inc.
172 Rollins Avenue
Rockville, MD 20852
- 6 Discount from list prices or statement of net price _____ Prices Shown Herein are Net (discount deducted)
BPA Discount - %2 – Task Orders One Year or Longer
- 7 Quantity _____ Discounts Available
- 8 Prompt Payment Terms _____ Within 15 Days of Delivery- 2% Discount · Net Thirty Days- NO Discount
- 9A Micro-Purchase Threshold _____ Government purchase cards are accepted below the micro-purchase threshold
- 9B Micro-Purchase Threshold Government purchase cards are accepted above the micro-purchase threshold
- 10 Foreign Items (list items by country of origin) _____ N/A
- 11A Time of Delivery Regular Turn Around Time _____ 1,000 words will be delivered in one working day
- 11B Expedited Delivery _____ This list reflects the rush charges applied on expedited delivery.

Any item over 1,000 words/day will be priced using expedited rates
(see special item number: 382-1 table)

11C Overnight and 2-Day Delivery _____ ALC offers overnight and 2nd day delivery using several carriers
(Federal Express, UPS, US Mail).

11D Urgent Requirements _____ The scheduled customer may contact ALC for rates for overnight and 2nd day delivery.
ALC offers rush services, as depicted in the list of services negotiated with and approved by
the GSA. Clients are encouraged to use any of the multiple telephone numbers listed below in
order to get in touch with the appropriate production shift in the event of urgent requirements.

MAIN NUMBER _____ (8:30AM-6:00PM) • **(301) 881-8884** OR **1-888-818-0101**
AFTER HOURS _____ (6:00PM-10:00PM) • **(202) 997-0581**
GSA DEDICATED FAX _____ (24 HR/DAY) • **(301) 881-7320**

12 F.O.B Point(s) _____ Destination _____

13 Ordering Address _____ AllWorld Language Consultants, Inc.
172 Rollins Avenue · Rockville, MD 20852
Phone (301) 881-8884 · Fax (301) 881-6877

14 Payment Address _____ AllWorld Language Consultants, Inc.
172 Rollins Avenue · Rockville, MD 20852
Phone (301) 881-8884 · Fax (301) 881-6877

15 Warranty Provision _____ None

16 Export Packing Charges (if applicable) _____ N/A

17 Govt. Purchase Card Acceptance Terms & Conditions (any threshold above the micro-purchase level) _____ Up to \$25,000.00
IF ABOVE THIS AMOUNT, CONTACT CONTRACTOR

18 Terms and Conditions of Rental, Maintenance and Repair (if applicable) _____ N/A

19 Terms and Conditions of Installation (if applicable) _____ N/A

20 Terms and Conditions of Repair Parts indicating date of parts, price lists and any discounts from list prices (if applicable) _____ N/A

20A Terms and Conditions for any other services (if applicable) _____ N/A

21 List of Service and Distribution Points (if applicable) _____ N/A

22 List of Participating Dealers (if applicable) _____ N/A

23 Preventive Maintenance (if applicable) _____ N/A

24 Environmental Attributes _____ N/A

25 Data Universal Numbering System (DUNS) Number _____ 94-9873624

26 Notification Regarding Registration in Central Contractor Registration (CCR) Database _____ Yes

27 Uncompensated Overtime (indicate if used) _____ No

ALC incorporates the advantage of a full-service operation with extensive experience and in-depth knowledge of highly specialized subjects. ALC's linguists are native speakers of the target language who are also fluent in the original language, thereby offering clients the utmost in accuracy.

ALC's linguists are thoroughly tested prior to being hired by ALC and hold certification and accreditation from the American Translators Association or other accredited educational institutions.

ALC's unique multi-tier translation process provides extreme accuracy by using a custom-made glossary for each and every assignment, specifically prepared and designed to enhance client satisfaction and participation.

LIN	LABOR/TASK CATEGORY	GOVERNMENT RATE PER 1000 WORDS INTO ENGLISH	GOVERNMENT RATE PER 1000 WORDS FROM ENGLISH
0001R	Afar	\$239.40	\$251.37
0001T	Afar	\$263.34	\$276.31
0002R	Afrikaans	\$239.40	\$251.37
0002T	Afrikaans	\$263.34	\$276.31
0003R	Albanian	\$175.81	\$179.55
0003T	Albanian	\$193.40	\$197.51
0004R	Arabic	\$164.59	\$168.33
0004T	Arabic	\$181.05	\$185.17
0005R	Aramaic	\$239.40	\$251.37
0005T	Aramaic	\$263.34	\$276.31
0006R	Armenian	\$175.81	\$179.55
0006T	Armenian	\$193.40	\$197.51
0007R	Assamese	\$239.40	\$251.37
0007T	Assamese	\$263.34	\$276.31
0008R	Ateso	\$239.40	\$251.37
0008T	Ateso	\$263.34	\$276.31
0009R	Aymara	\$239.40	\$251.37
0009T	Aymara	\$263.34	\$276.31
0010R	Azari	\$239.40	\$251.37
0010T	Azari	\$263.34	\$276.31
0011R	Azerbaijani	\$175.81	\$179.55
0011T	Azerbaijani	\$193.40	\$197.51
0012R	Baloch	\$239.40	\$251.37

0012T	Baloch	\$263.34	\$276.31
0013R	Bandjabi	\$239.40	\$251.37
0013T	Bandjabi	\$263.34	\$276.31
0014R	Bapounou/Eschira	\$239.40	\$251.37
0014T	Bapounou/Eschira	\$263.34	\$276.31
0015R	Basque	\$239.40	\$251.37
0015T	Basque	\$263.34	\$276.31
0016R	Bateke	\$239.40	\$251.37
0016T	Bateke	\$263.34	\$276.31
0017R	Belo Russian	\$175.81	\$179.55
0017T	Belo Russian	\$193.40	\$197.51
0018R	Bengali	\$239.40	\$251.37
0018T	Bengali	\$263.34	\$276.31
0019R	Bilen	\$239.40	\$251.37
0019T	Bilen	\$263.34	\$276.31
0020R	Brahui	\$239.40	\$251.37
0020T	Brahui	\$263.34	\$276.31
0021R	Bubi	\$239.40	\$251.37
0021T	Bubi	\$263.34	\$276.31
0022R	Burushaski	\$239.40	\$251.37
0022T	Burushaski	\$263.34	\$276.31
0023R	Bojpoori	\$239.40	\$251.37
0023T	Bojpoori	\$263.34	\$276.31
0024R	Bulgarian	\$164.59	\$168.33
0024T	Bulgarian	\$181.05	\$185.17
0025R	Burmese	\$239.40	\$251.37
0025T	Burmese	\$263.34	\$276.31
0026R	Cambodian	\$201.99	\$212.22
0026T	Cambodian	\$222.19	\$233.46
0027R	Catalan	\$239.40	\$251.37
0027T	Catalan	\$263.34	\$276.31
0028R	Cebuano	\$239.40	\$251.37
0028T	Cebuano	\$263.34	\$276.31
0029R	Chavacano	\$239.40	\$251.37
0029T	Chavacano	\$263.34	\$276.31
0030R	Chinese (Cantonese)	\$187.03	\$190.77
0030T	Chinese (Cantonese)	\$205.73	\$209.85

0031R	Chinese (Mandarin)	\$187.03	\$190.77
0031T	Chinese (Mandarin)	\$205.73	\$209.85
0032R	Chinese (Traditional)	\$187.03	\$190.77
0032T	Chinese (Traditional)	\$205.73	\$209.85
0033R	Chinese (Fuzhou)	\$239.40	\$251.37
0033T	Chinese (Fuzhou)	\$263.34	\$276.31
0034R	Chukese	\$239.40	\$251.37
0034T	Chukese	\$263.34	\$276.31
0035R	Cotocoli	\$239.40	\$251.37
0035T	Cotocoli	\$263.34	\$276.31
0036R	Creole (English)	\$175.81	\$179.55
0036T	Creole (English)	\$193.40	\$197.51
0037R	Creole (French)	\$175.81	\$179.55
0037T	Creole (French)	\$193.40	\$197.51
0038R	Croatian	\$168.33	\$172.07
0038T	Croatian	\$185.17	\$189.28
0039R	Czech	\$175.81	\$179.55
0039T	Czech	\$193.40	\$197.51
0040R	Danish	\$164.59	\$168.33
0040T	Danish	\$181.05	\$185.17
0041R	Dari	\$239.40	\$251.37
0041T	Dari	\$263.34	\$276.31
0042R	Diaula	\$239.40	\$251.37
0042T	Diaula	\$263.34	\$276.31
0043R	Dutch	\$168.33	\$172.07
0043T	Dutch	\$185.17	\$189.28
0044R	English	\$239.40	\$251.37
0044T	English	\$263.34	\$276.31
0045R	Estonian	\$175.81	\$179.55
0045T	Estonian	\$193.40	\$197.51
0046R	Ewe	\$239.40	\$251.37
0046T	Ewe	\$263.34	\$276.31
0047R	Fang	\$239.40	\$251.37
0047T	Fang	\$263.34	\$276.31
0048R	Farsi (Eastern)	\$175.81	\$179.55
0048T	Farsi (Eastern)	\$193.40	\$197.51
0049R	Farsi (Western)	\$175.81	\$179.55

0049T	Farsi (Western)	\$193.40	\$197.51
0050R	Filipino	\$239.40	\$251.37
0050T	Filipino	\$263.34	\$276.31
0051R	Finnish	\$164.59	\$168.33
0051T	Finnish	\$181.05	\$185.17
0052R	French	\$149.63	\$153.37
0052T	French	\$164.59	\$168.71
0053R	Fulani	\$239.40	\$251.37
0053T	Fulani	\$263.34	\$276.31
0054R	Gagauz	\$239.40	\$251.37
0054T	Gagauz	\$263.34	\$276.31
0055R	Galician	\$239.40	\$251.37
0055T	Galician	\$263.34	\$276.31
0056R	Garifuna	\$239.40	\$251.37
0056T	Garifuna	\$263.34	\$276.31
0057R	Georgian	\$175.81	\$179.55
0057T	Georgian	\$193.40	\$197.51
0058R	German	\$149.63	\$153.37
0058T	German	\$164.59	\$168.71
0059R	Greek	\$164.59	\$172.82
0059T	Greek	\$181.05	\$190.02
0060R	Guarani	\$239.40	\$251.37
0060T	Guarani	\$263.34	\$276.31
0061R	Gujarati	\$239.40	\$251.37
0061T	Gujarati	\$263.34	\$276.31
0062R	Hakka	\$239.40	\$251.37
0062T	Hakka	\$263.34	\$276.31
0063R	Haitian	\$164.59	\$172.82
0063T	Haitian	\$181.05	\$190.02
0064R	Hebrew	\$149.63	\$153.37
0064T	Hebrew	\$164.59	\$168.71
0065R	Hindi	\$175.81	\$179.55
0065T	Hindi	\$193.40	\$197.51
0066R	Hmong	\$239.40	\$251.37
0066T	Hmong	\$263.34	\$276.31
0067R	Hungarian	\$164.59	\$172.82
0067T	Hungarian	\$181.05	\$190.02

0068R	Igbo	\$239.40	\$251.37
0068T	Igbo	\$263.34	\$276.31
0069R	Ilocano	\$239.40	\$251.37
0069T	Ilocano	\$263.34	\$276.31
0070R	Indonesian	\$175.81	\$179.55
0070T	Indonesian	\$193.40	\$197.51
0071R	Italian	\$142.14	\$145.88
0072T	Italian	\$156.36	\$160.48
0073R	Japanese	\$190.77	\$194.51
0073T	Japanese	\$209.85	\$213.96
0074R	Kabyé	\$239.40	\$251.37
0074T	Kabyé	\$263.34	\$276.31
0075R	Kannada	\$239.40	\$251.37
0075T	Kannada	\$263.34	\$276.31
0076R	Kashmiri	\$239.40	\$251.37
0076T	Kashmiri	\$263.34	\$276.31
0077R	Kazak	\$239.40	\$251.37
0077T	Kazak	\$263.34	\$276.31
0078R	Kikongo	\$239.40	\$251.37
0078T	Kikongo	\$263.34	\$276.31
0079R	Korean	\$190.77	\$194.51
0079T	Korean	\$209.85	\$213.96
0080R	Kosrean	\$239.40	\$251.37
0080T	Kosrean	\$263.34	\$276.31
0081R	Krio	\$239.40	\$251.37
0081T	Krio	\$263.34	\$276.31
0082R	Kunama	\$239.40	\$251.37
0082T	Kunama	\$263.34	\$276.31
0083R	Kurdish	\$239.40	\$251.37
0083T	Kurdish	\$263.34	\$276.31
0084R	Kyrgyz	\$239.40	\$251.37
0084T	Kyrgyz	\$263.34	\$276.31
0085R	Latvian	\$175.81	\$179.55
0085T	Latvian	\$193.40	\$197.51
0086R	Lingala	\$239.40	\$251.37
0086T	Lingala	\$263.34	\$276.31
0087R	Lithuanian	\$175.81	\$179.55

0087T	Lithuanian	\$193.40	\$197.51
0088R	Luganda	\$239.40	\$251.37
0088T	Luganda	\$263.34	\$276.31
0089R	Luo	\$239.40	\$251.37
0089T	Luo	\$263.34	\$276.31
0090R	Malay	\$239.40	\$251.37
0090T	Malay	\$263.34	\$276.31
0091R	Malayalam	\$239.40	\$251.37
0091T	Malayalam	\$263.34	\$276.31
0092R	Malinké	\$239.40	\$251.37
0092T	Malinké	\$263.34	\$276.31
0093R	Marathi	\$239.40	\$251.37
0093T	Marathi	\$263.34	\$276.31
0094R	Mayan	\$239.40	\$251.37
0094T	Mayan	\$263.34	\$276.31
0095R	Mende	\$239.40	\$251.37
0095T	Mende	\$263.34	\$276.31
0096R	Mina	\$239.40	\$251.37
0096T	Mina	\$263.34	\$276.31
0097R	Mongolian	\$239.40	\$251.37
0097T	Mongolian	\$263.34	\$276.31
0098R	Myene	\$239.40	\$251.37
0098T	Myene	\$263.34	\$276.31
0099R	Nara	\$239.40	\$251.37
0099T	Nara	\$263.34	\$276.31
0100R	Ndebele	\$239.40	\$251.37
0100T	Ndebele	\$263.34	\$276.31
0101R	Norwegian	\$168.33	\$172.07
0101T	Norwegian	\$185.17	\$189.28
0102R	Oriya	\$239.40	\$251.37
0102T	Oriya	\$263.34	\$276.31
0103R	Orominga	\$239.40	\$251.37
0103T	Orominga	\$263.34	\$276.31
0104R	Pakistani	\$175.81	\$179.55
0104T	Pakistani	\$193.40	\$197.51
0105R	Pashto	\$239.40	\$251.37
0105T	Pashto	\$263.34	\$276.31

0106R	Pashtu	\$239.40	\$251.37
0106T	Pashtu	\$263.34	\$276.31
0107R	Persian	\$239.40	\$251.37
0107T	Persian	\$263.34	\$276.31
0108R	Polish	\$164.59	\$168.33
0108T	Polish	\$181.05	\$185.17
0109R	Phonpeian	\$239.40	\$251.37
0109T	Phonpeian	\$263.34	\$276.31
0110R	Portuguese	\$149.63	\$153.37
0110T	Portuguese	\$164.59	\$168.71
0111R	Punjabi	\$175.81	\$179.55
0111T	Punjabi	\$193.40	\$197.51
0112R	Pusktu	\$239.40	\$251.37
0112T	Pusktu	\$263.34	\$276.31
0113R	Quechua	\$239.40	\$251.37
0113T	Quechua	\$263.34	\$276.31
0114R	Romanian	\$164.59	\$172.82
0114T	Romanian	\$181.05	\$190.02
0115R	Russian	\$164.59	\$168.33
0115T	Russian	\$181.05	\$185.17
0116R	Saha	\$239.40	\$251.37
0116T	Saha	\$263.34	\$276.31
0117R	Samoan	\$239.40	\$251.37
0117T	Samoan	\$263.34	\$276.31
0118R	Sanskirt	\$239.40	\$251.37
0118T	Sanskirt	\$239.40	\$251.37
0119R	Serbian	\$168.33	\$172.07
0119T	Serbian	\$185.17	\$189.28
0120R	Serer	\$239.40	\$251.37
0120T	Serer	\$263.34	\$276.31
0121R	Sesotho	\$239.40	\$251.37
0121T	Sesotho	\$263.34	\$276.31
0122R	Sesotho sa Leboa	\$239.40	\$251.37
0122T	Sesotho sa Leboa	\$263.34	\$276.31
0123R	Setswana	\$239.40	\$251.37
0123T	Setswana	\$263.34	\$276.31
0124R	Shona	\$239.40	\$251.37

0124T	Shona	\$263.34	\$276.31
0125R	Sindhi	\$239.40	\$251.37
0125T	Sindhi	\$263.34	\$276.31
0126R	Sinhalese	\$239.40	\$251.37
0126T	Sinhalese	\$263.34	\$276.31
0127R	Siraiki	\$239.40	\$251.37
0127T	Siraiki	\$263.34	\$276.31
0128R	Slovak	\$175.81	\$179.55
0128T	Slovak	\$193.40	\$197.51
0129R	Slovene	\$175.81	\$179.55
0129T	Slovene	\$193.40	\$197.51
0130R	Somali	\$239.40	\$251.37
0130T	Somali	\$263.34	\$276.31
0131R	Spanish	\$112.22	\$115.96
0131T	Spanish	\$123.44	\$127.56
0132R	Surinamese	\$239.40	\$251.37
0132T	Surinamese	\$263.34	\$276.31
0133R	Susu	\$239.40	\$251.37
0133T	Susu	\$263.34	\$276.31
0134R	Swahili	\$239.40	\$251.37
0134T	Swahili	\$263.34	\$276.31
0135R	Swati	\$239.40	\$251.37
0135T	Swati	\$263.34	\$276.31
0136R	Swazi	\$239.40	\$251.37
0136T	Swazi	\$263.34	\$276.31
0137R	Swedish	\$164.59	\$168.33
0137T	Swedish	\$181.05	\$185.17
0138R	Tagalog	\$164.59	\$172.82
0138T	Tagalog	\$181.05	\$190.02
0139R	Tajik	\$239.40	\$251.37
0139T	Tajik	\$263.34	\$276.31
0140R	Tamil	\$239.40	\$251.37
0140T	Tamil	\$263.34	\$276.31
0141R	Telugu	\$239.40	\$251.37
0141T	Telugu	\$263.34	\$276.31
0142R	Temne	\$239.40	\$251.37
0142T	Temne	\$263.34	\$276.31

0143R	Thai	\$224.44	\$235.91
0143T	Thai	\$246.88	\$259.35
0144R	Tigre	\$239.40	\$251.37
0144T	Tigre	\$263.34	\$276.31
0145R	Tigrigna	\$239.40	\$251.37
0145T	Tigrigna	\$263.34	\$276.31
0146R	Tigrinya	\$239.40	\$251.37
0146T	Tigrinya	\$263.34	\$276.31
0147R	Tobedawi	\$239.40	\$251.37
0147T	Tobedawi	\$263.34	\$276.31
0148R	Tongan	\$239.40	\$251.37
0148T	Tongan	\$263.34	\$276.31
0149R	Tshivenda	\$239.40	\$251.37
0149T	Tshivenda	\$263.34	\$276.31
0150R	Turkish	\$164.59	\$168.33
0150T	Turkish	\$181.05	\$185.17
0151R	Turkmen	\$239.40	\$251.37
0151T	Turkmen	\$263.34	\$276.31
0152R	Ukrainian	\$175.81	\$179.55
0152T	Ukrainian	\$193.40	\$197.51
0153R	Urdu	\$239.40	\$251.37
0153T	Urdu	\$263.34	\$276.31
0154R	Uzbek	\$175.81	\$179.55
0154T	Uzbek	\$193.40	\$197.51
0155R	Vietnamese	\$194.51	\$198.25
0155T	Vietnamese	\$213.96	\$218.08
0156R	Wolof	\$239.40	\$251.37
0156T	Wolof	\$263.34	\$276.31
0157R	Xhosa	\$239.40	\$251.37
0157T	Xhosa	\$263.34	\$276.31
0158R	Xitsonga	\$239.40	\$251.37
0158T	Xitsonga	\$263.34	\$276.31
0159R	Yapase	\$239.40	\$251.37
0159T	Yapase	\$263.34	\$276.31
0160R	Yiddish	\$175.81	\$179.55
0160T	Yiddish	\$193.40	\$197.51
0161R	Yoruba	\$239.40	\$251.37

0161T	Yoruba	\$263.34	\$276.31
0162R	Zulu	\$239.40	\$251.37
0162T	Zulu	\$263.34	\$276.31

R designates Regular Translation Services for material directed at a general reading audience.

T designates Technical Translation Services for material that is complex in nature and/or requires high level of technical expertise

RUSH JOBS will be priced at 15% more than the applicable regular or technical rate.

The Industrial Funding Fee is .75% starting January 2004.

CLEARED JOBS will be priced at 25% more for Secret Linguists and 50% more for Top Secret linguists.

ALC provides interpretation services through teams of professional linguists with a minimum of ten years of experience in the field of interpretation.

All of ALC’s interpreters are certified and accredited and they hold active memberships in the International Association of Conference Interpreters as well as the American Translators Association. Many of ALC’s interpreters have also been certified by the United States Courts.

Regardless of the setting, ALC can arrange for wireless equipment, technicians and booths, capable of handling as many languages as needed and for great numbers of participants. These services are provided locally and nationwide.

LABOR/TASK CATEGORY	GOVERNMENT RATE FULL DAY	GOVERNMENT RATE HALF DAY
0025 ESCORT	\$420.00	\$210.00
0026 SIMULTANEOUS	\$895.00	\$445.00
0027 CONSECUTIVE	\$775.00	\$385.00
0028 LONG TERM DOMESTIC	\$595.00	\$300.00
0029 SHORT TERM ABROAD	\$955.00	N/A
0030 LONG TERM ABROAD	\$615.00	N/A

0025 ESCORT • 0026 SIMULTANEOUS are based on a 6-hour day • **0027 CONSECUTIVE** are based on a 6-hour day • **0028 LONG TERM DOMESTIC** is based on an 8-hour day • **0029 SHORT TERM ABROAD** is defined as from one month to one year • **0030 LONG TERM ABROAD** is defined as one year or longer (365days/year) • The Industrial Funding Fee is .75% starting January 1, 2004.

CLEARED JOBS will be priced at 25% more for Secret Linguists and 50% more for Top Secret linguists.

From legal depositions to international conferences, ALC offers a vast array of systems capable of meeting client demands, including captioning and subtitling in more than 100 languages.

ALC's full service production facility offers immediate deployment of mobile units, fully equipped to shoot, edit, and output broadcast-quality material.

ALC's fully digital studio offers professional Digital Sony Camcorders and production/post-production digital equipment, including special effects, 3-D computer graphics animation, and AVID On-line editing systems.

ALC also produces fully interactive DVD's in multiple languages for corporate presentations, training, and educational purposes.

LABOR/TASK CATEGORY	GOVERNMENT HOURLY RATE	GOVERNMENT DAILY RATE
VIDEO SHOOT	\$124.00	\$872.00
STUDIO SHOOT	\$114.00	\$802.00
AVID EDITING	\$184.00	\$1,291.00
ANALOG EDITING	\$124.00	\$872.00
SOUND RECORDING	\$104.00	\$733.00
VOICE-OVER	\$94.00	\$663.00
SUBTITLING	\$124.00	\$872.00
SIZING	\$74.00	\$523.00
TRANSCRIBING	\$54.00	\$384.00
VIDEO SHOOT	\$124.00	\$872.00

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SCHEDULE FOR SIGN LANGUAGE

Regular Business Hours

8:00 am to 5:00 pm , Monday through Friday

FIRST 2 HOURS _____ **\$299.25** (*minimum*)

ADDITIONAL TIME _____ **\$99.75** per interpreter/per hour

Week-Ends/Non-Business Hours

5:00 pm to 8:00 am, Monday through Friday, week-ends, holidays

FIRST 2 HOURS _____ **\$399** (*minimum*)

ADDITIONAL TIME _____ **\$124.50** per interpreter/per hour

ADDITIONAL FEES

Short Notice fee (*less than 3 days*) _____ **\$199.50**

Cancellation fee applies if less than 48 hrs notice _____ **\$149.50**

Language training has long been a subject of controversy in the industry, primarily because of cultural issues. Having researched and identified a viable solution to this situation, ALC now offers a variety of **Immersion** and **Isolation Immersion** (Isomersion) programs (many of them specifically tailored to the Armed Forces). This approach affords students a new dimension in language training: foreign language cross-culturalization. These specifically tailored programs, allow students to become completely immersed into foreign languages and cultures with particular emphasis on the every-day culture of the target language and location.

At the present time, ALC offers Immersion and Isomersion intensive language and cross-culturalization programs. In general terms, these two types of training are applied to in-country intensive language and cultural classes, with particular emphasis on the specific curricula that ALC prepares according to the location, circumstances and potential regional dialects. Although both programs are closely related, Isomersion programs are shorter in duration, far more intensive, and conducted in an accessible isolated environment. This type of immersion training is created in non-indigenous environments. In essence, students and instructors are sequestered in an isolated environment that yields fewer distractions, while increasing retention and participation. Isomersion training incorporates more hours per week of classroom instruction than in country, or immersion programs. Likewise, it adds a more in-depth, cultural dimension to the training curriculum. Student-teacher ratio for Isomersion programs is maintained at no more than ten to one. Both programs can be tailored to students (whether DLPT or ILR) at all levels of proficiency and ability. Because of its intensity, Isomersion programs have proven to be very effective for students with no background in the target language or culture.

ALC's programs include traditional classroom instruction, practical applications, cultural excursions, and a myriad of lodging scenarios, designed to enhance the training program. In addition to language instruction, students embark on weekend field trips to various locations throughout the host nation. These trips generally include sites or areas of cultural and historical significance as well as recreation. Unlike ordinary language training, ALC's extensive experience and expertise overseas, particularly as it pertains to cross-culturalization training, also furnishes a variety of audiovisual aides such as: follow-up, refresher courses on VHS; and follow-up, refresher courses on multi-lingual DVD (up to eight language tracks).

ALC's Immersion and Isomersion curriculum for basic speakers focuses on rapid expansion of colloquial usage with professional and technical or career-related vocabulary. Classroom and field instruction places emphasis on task oriented learning and specific applications (such as mission-related applications, in the case of the Armed Forces.) Along these lines, students rehearse, act, and apply the language abilities that will be required for them to function effectively in their professional capacities. As an example, ALC's Arabic Language and Studies Program encompasses some of the following main areas of study (depending on the desired level of proficiency):

1. Elementary Arabic
2. Colloquial Arabic
3. Intermediate Arabic
4. Modern Arabic

5. Advanced Arabic
6. The Qur'an
7. Introduction to Hadith
8. Brief History of Arabic Languages
9. Brief History of Arabic Literature
10. Central Asian Culture and Society
11. Islamic Philosophy and Theology
12. Islam in Central Asia
13. Cross-culturalization in Southwest Asia

ALC's Immersion and Isomersion Programs have been designed to further language proficiency and develop a significantly greater understanding of a given region. The company's experience in languages and linguistics (translation, interpretation, language training, and crossculturalization) in Southwe st Asia, affords ALC an invaluable and unparalleled opportunity to offer more than just language training. It allows ALC to offers its clients the unparalleled advantage of first-hand knowledge, experience, and expertise in the target region, backed by an unparalleled record of performance.

SCHEDULE OF ITEMS

ALC will provide instructional training and/or educational materials to include but not limited to foreign language training, language immersion training, language isomersion training, publications, software, audio, video, and various forums and products in support of Translation and Interpretation language services:

High Intensity Tactical Training (HIATT)								
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	\$1,496	\$1,421	\$1,356	\$1,296	\$1,236	\$1,177	\$1,127
	2	\$2,693	\$2,558	\$2,441	\$2,334	\$2,226	\$2,118	\$2,028
	4	\$4,847	\$4,605	\$4,395	\$4,201	\$4,007	\$3,814	\$3,652

High Intensity Tactical Training (HIATT) <i>If conducted overseas, add 15%</i>								
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	\$1,720	\$1,635	\$1,556	\$1,486	\$1,416	\$1,346	\$1,286
	2	\$3,097	\$2,944	\$2,800	\$2,675	\$2,549	\$2,423	\$2,316
	4	\$5,575	\$5,300	\$5,042	\$4,815	\$4,589	\$4,363	\$4,169

High Intensity Tactical Training (HIATT)								
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	\$1,496	\$1,421	\$1,356	\$1,296	\$1,236	\$1,177	\$1,127
	2	\$2,693	\$2,558	\$2,441	\$2,334	\$2,226	\$2,118	\$2,028
	4	\$4,847	\$4,605	\$4,395	\$4,201	\$4,007	\$3,814	\$3,652

Arabic Immersion Training (Overseas)								
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	\$1,296	\$1,231	\$1,177	\$1,127	\$1,077	\$1,027	\$977
	2	\$2,334	\$2,217	\$2,118	\$2,028	\$1,939	\$1,849	\$1,759
	4	\$4,201	\$3,991	\$3,814	\$3,652	\$3,491	\$3,329	\$3,168

Arabic Sustainment/Enhancement Training (5h/day)								
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	\$997	\$947	\$907	\$867	\$827	\$788	\$758
	2	\$1,795	\$1,705	\$1,633	\$1,562	\$1,490	\$1,418	\$1,364
	4	\$3,231	\$3,070	\$2,941	\$2,811	\$2,683	\$2,553	\$2,456

Arabic Sustainment/Enhancement Training (2h/day)								
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	\$498	\$473	\$458	\$438	\$418	\$399	\$379
	2	\$897	\$852	\$825	\$790	\$754	\$718	\$682
	4	\$1,615	\$1,535	\$1,487	\$1,422	\$1,357	\$1,292	\$1,228

Materials	
Per Student	NTE \$200

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Under this special item, ALC furnishes Title III support within a multi-lingual environment, pursuant to Title 18 USC, Sections 2510-2521. As such, ALC linguists/specialists with extensive experience and appropriate background in interception, interpretation, and analysis of critical information provide interception of oral, wire, and electronic communications, coupled with analysis and investigation of other pertinent material. These services are offered on behalf of or in conjunction with investigative and law enforcement authorities conducting investigations or surveys related to national and homeland security.

ALC’s services include a vast array of multi-lingual support ranging from monitoring and transcription, to intelligence gathering and analysis. In fact, ALC’s experience with the Federal Government has predominantly involved liaison and counter-intelligence services, furnished in conjunction with linguistic support.

LABOR/TASK CATEGORY	GOVERNMENT RATE FULL DAY	GOVERNMENT RATE HALF DAY
0031 DOMESTIC INTERCEPTOR	\$453.00	\$249.00
0032 DOMESTIC LIAISON SUPPORT	\$598.00	\$299.00
0033 DOMESTIC ANALYST	\$693.00	\$349.00
0034 DOMESTIC LINGUISTIC ENGINEER	\$498.00	\$249.00
0035 OVERSEAS INTERCEPTOR*	\$563.00	N/A
0036 OVERSEAS LIAISON SUPPORT*	\$723.00	N/A
0037 OVERSEAS ANALYST*	\$748.00	N/A
0038 OVERSEAS LINGUISTIC ENGINEER*	\$598.00	N/A

* Overseas positions are offered to the Government 24 hours a day, 7 days a week, 365 days per year and they encompass hazardous conditions in remote locations throughout the globe. ALC’s prices for overseas support are a reflection of the hazardous compensation offered by the Federal Government to its employees when deploying to high-threat areas.

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LABOR CATEGORY DESCRIPTIONS

INTERCEPTION:

ALC’s specialists are capable of listening to and reading foreign language communications, lawfully intercepted, and performing immediate verbal summaries, then subsequent written or typed summaries, into the English language. Further to this, ALC’s interceptors provide a typed, concise and accurate synopsis of an oral or written communications intercept that contains the identity of the

speakers or correspondents, and all locations and events mentioned that pertain to the subject of the communication. ALC believes that here is precisely where a combination of translation, typing, and dialect analysis will converge to provide clients with an invaluable tool in expediting the translation and transmission of a message from a foreign language into English. ALC's translators (tested for language ability as well as typing skills) will be able to work in conjunction with the transcribers and interpreters in order to expedite production and assist with any emergencies and/or imponderables that may arise during the performance of the contract.

TRANSCRIPTION:

ALC's specialists are capable of rendering the spoken word of a language into the written form of the same language, then save the result on a computer disc and/or printed format. This particular service also encompasses the use of individuals with translation skills who are also technically capable of handling transcription equipment and can render a productive ration of approximately 3 to 1 in turnaround speed. The individuals selected for this function are sufficiently skilled to identify the foreign language that falls outside of the realm of their knowledge and "tag" the sections or "counter" that corresponds to a language that it is not theirs, so that the Production Manager or Site Manager can immediately assign it to another transcriber/translator. The advantage of using transcribers with translation skills and experience may serve to minimize time consumption, alleviate the possibility of extraordinary hours, and provide coverage in case of imponderables.

LIAISON SUPPORT AND ANALYSTS:

These specialists have a masters degree from an accredited institution in International Politics, Area Studies, Political Science or History and 5 years experience in national level counterintelligence, intelligence or terrorism analysis. A bachelor's degree from an accredited institution in International Politics, Area Studies, Political Science or History plus 10 years terrorism analytical experience may substitute for a master's. The terrorism analyst should have an extensive working knowledge of the organizations, objectives, and modus operandi of Southwest Asia; North Africa; Turkey; Sub-Saharan Africa; Central and South America; East Asia/Pacific and European terrorist groups and their surrogates. These specialists have practical experience in automated data processing operation and mastery of English spelling, grammar, and usage as suitable for the preparation and review of finished terrorism reports and briefings, as well as a second foreign language. In addition, they have detailed knowledge of terrorism research methodologies and concepts including experience in performing investigative and operations analysis. These analysts are cognizant of current internal and external security problems and vulnerabilities affecting resources. These positions require a Top Secret security clearance as well as SCI access authorization due to the need for frequent handling

of sensitive compartment information. These individuals also have the ability to assimilate existing regulations, instructions, pamphlets, standing operating procedures and other regulatory guidance pertinent to finished counterintelligence production.

LINGUISTIC ENGINEERS:

ALC's linguistic engineers are Microsoft Certified Systems Engineers with a minimum of five years of experience in the field of foreign language network security, interception, firewall, and secured communications. In addition to the above, ALC's certified systems engineers perform administration of MS WIN 2000 Professional (including language and interception modules); NT Systems; implementing and administering MS WIN 2000 and NT Network infrastructure for the purpose of running secured communications or interceptions; implementing and administering MS WIN and NT directory infrastructure; designing MS WIN 2000 and NT Network infrastructure for secured communications and interference avoidance; implementing and supporting Microsoft Internet Explorer 5.0 or above, particularly for secured communications and interception in multiple foreign languages; as well as migrating from Microsoft NT to Windows 2000 and Vice Versa.

ALC will provide these support services to agencies by furnishing qualified individuals with sufficient knowledge of foreign languages so as to also provide oral multilingual Interpretation (Simultaneous and/or Consecutive) services for meetings, conferences, seminars, litigation proceedings, briefings, training, escort and other forums of voice communication requirements from a source language in the target language. Sign Language is included. Services shall be performed by professional and experienced interpreters that possess demonstrated proficiency levels that range from the ability to speak the language with sufficient structural accuracy and vocabulary, to participate effectively in most formal and informal conversations on practical, social and professional topics at a minimum. The maximum proficiency level will demonstrate that of a highly articulate well-educated native speaker which reflects the cultural standards of the country where the language is natively spoken.

The requesting agency will specify in the Task Order, the language requirement, location, dates and times and any required certifications or accreditation necessary. Agency testing may be required to determine qualified proficiency levels for some tasks. The contractor shall provide consultation and planning assistance to requesting agencies for conference interpretation services to determine interpretation team requirements and equipment requirements, when necessary. Incidental items may include equipment requirements. The contractor will be required to confirm availability and acceptance of specified tasks for scheduling purposes.